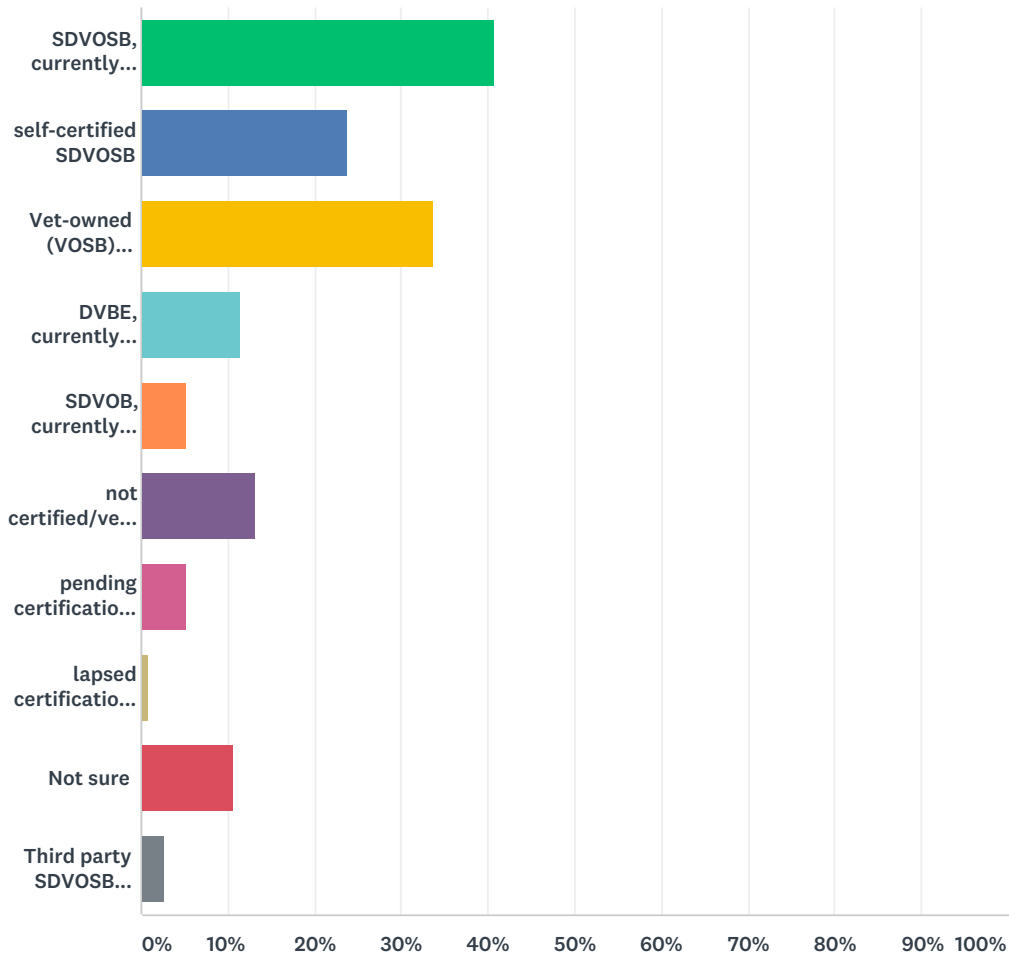
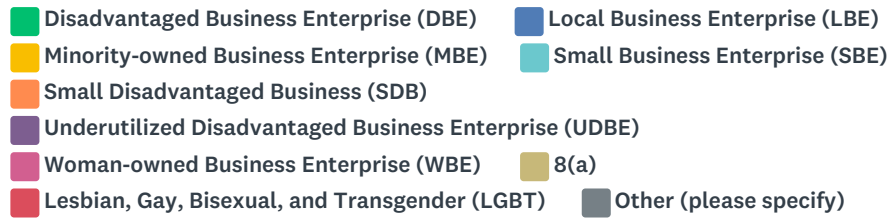
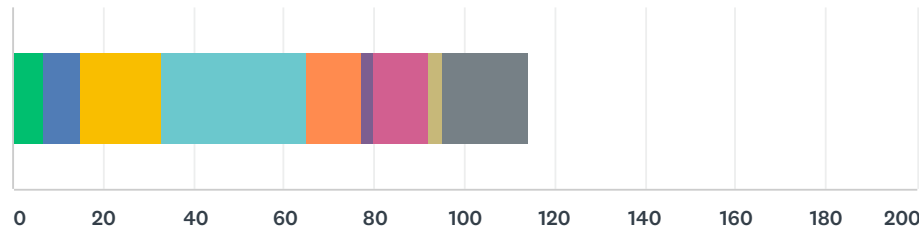


My Veteran company is (check all that apply):



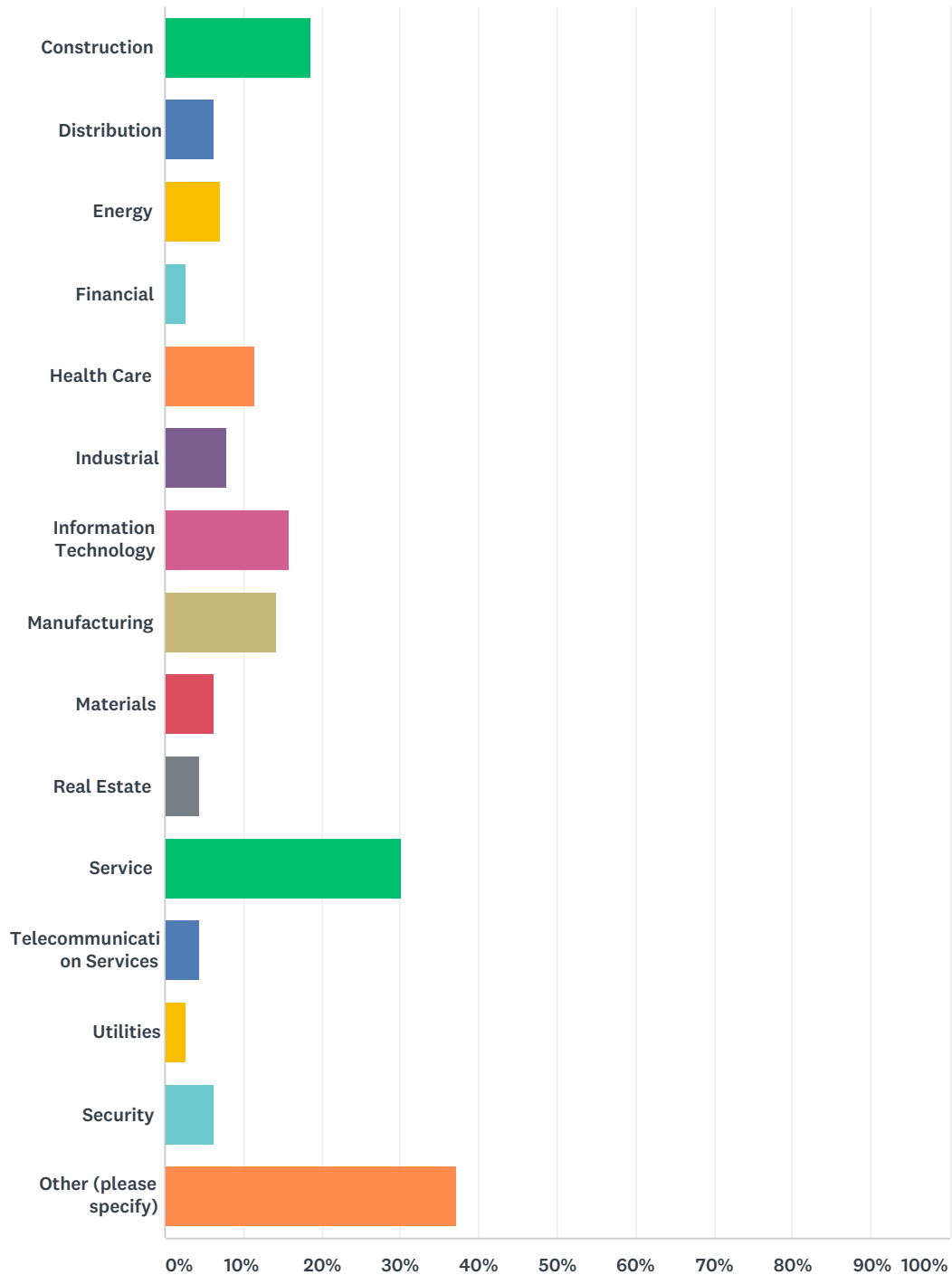
ANSWER CHOICES	RESPONSES
SDVOSB, currently verified by the U.S. Department of Veterans Affairs (CVE) posted on VetBiz	40.71%
self-certified SDVOSB	23.89%
Vet-owned (VOSB) certified	33.63%
DVBE, currently certified by the State of California	11.50%
SDVOB, currently certified by State of New York	5.31%
not certified/verified	13.27%
pending certification/verification	5.31%
lapsed certification/verification	0.88%
Not sure	10.62%
Third party SDVOSB Certification with which organization?	2.65%

What other business certifications/verifications do you have?



ANSWER CHOICES	RESPONSES
Disadvantaged Business Enterprise (DBE)	10.14%
Local Business Enterprise (LBE)	11.59%
Minority-owned Business Enterprise (MBE)	26.09%
Small Business Enterprise (SBE)	46.38%
Small Disadvantaged Business (SDB)	17.39%
Underutilized Disadvantaged Business Enterprise (UDBE)	4.35%
Woman-owned Business Enterprise (WBE)	17.39%
8(a)	4.35%
Lesbian, Gay, Bisexual, and Transgender (LGBT)	0.00%
Other (please specify)	27.54%

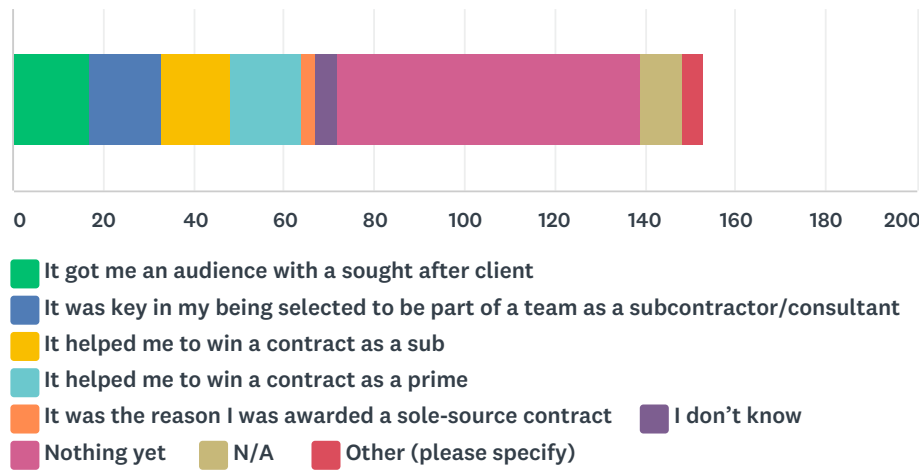
In what sector do you work?



ANSWER CHOICES	RESPONSES
Construction	18.58%
Distribution	6.19%
Energy	7.08%

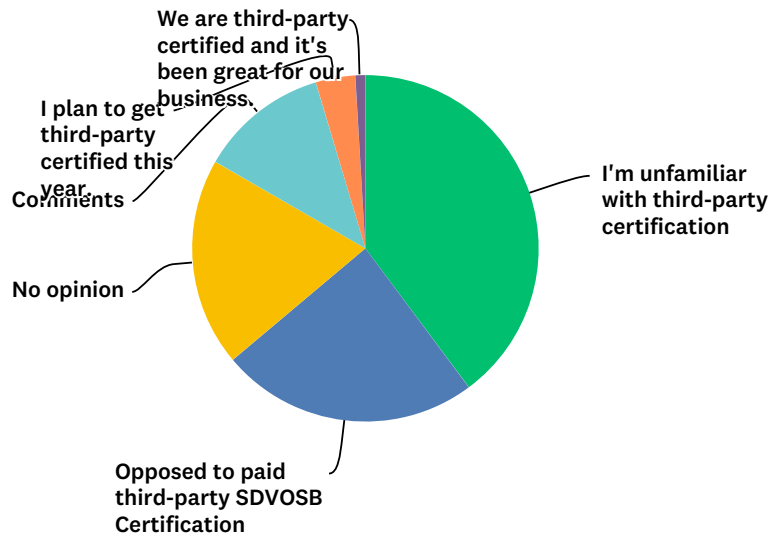
Financial	2.65%
Health Care	11.50%
Industrial	7.96%
Information Technology	15.93%
Manufacturing	14.16%
Materials	6.19%
Real Estate	4.42%
Service	30.09%
Telecommunication Services	4.42%
Utilities	2.65%
Security	6.19%
Other (please specify)	37.17%

In what way has your SDVOSB/DVBE or Veteran Business status helped you?



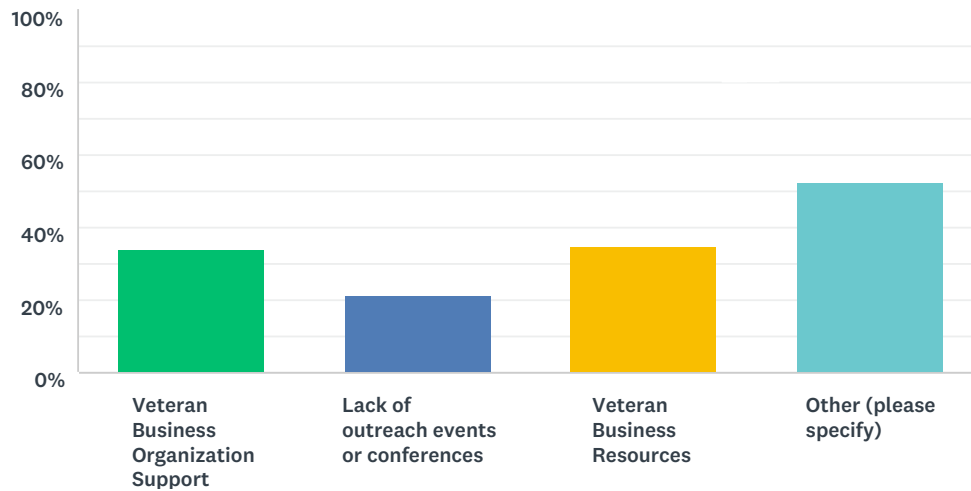
ANSWER CHOICES	RESPONSES
It got me an audience with a sought after client	15.18%
It was key in my being selected to be part of a team as a subcontractor/consultant	14.29%
It helped me to win a contract as a sub	13.39%
It helped me to win a contract as a prime	14.29%
It was the reason I was awarded a sole-source contract	2.68%
I don't know	4.46%
Nothing yet	59.82%
N/A	8.04%
Other (please specify)	4.46%

Your opinion on the paid third-party SDVOSB Certification



ANSWER CHOICES	RESPONSES
I'm unfamiliar with third-party certification	39.81%
Opposed to paid third-party SDVOSB Certification	24.07%
No opinion	19.44%
Comments	12.04%
I plan to get third-party certified this year.	3.70%
We are third-party certified and it's been great for our business.	0.93%

What do you feel is missing in the SDVOSB/DVBE and Veteran Business Community?



ANSWER CHOICES	RESPONSES
Veteran Business Organization Support	34.02%
Lack of outreach events or conferences	21.65%
Veteran Business Resources	35.05%
Other (please specify)	52.58%