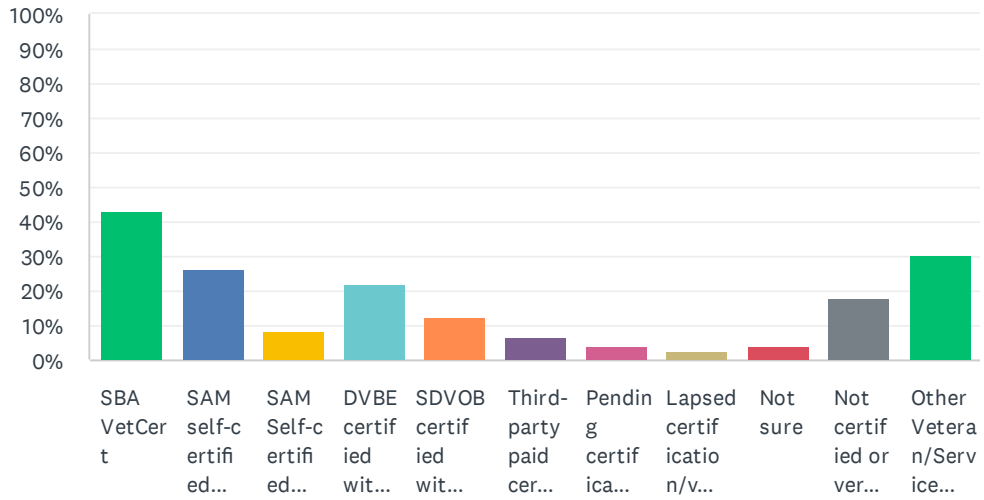
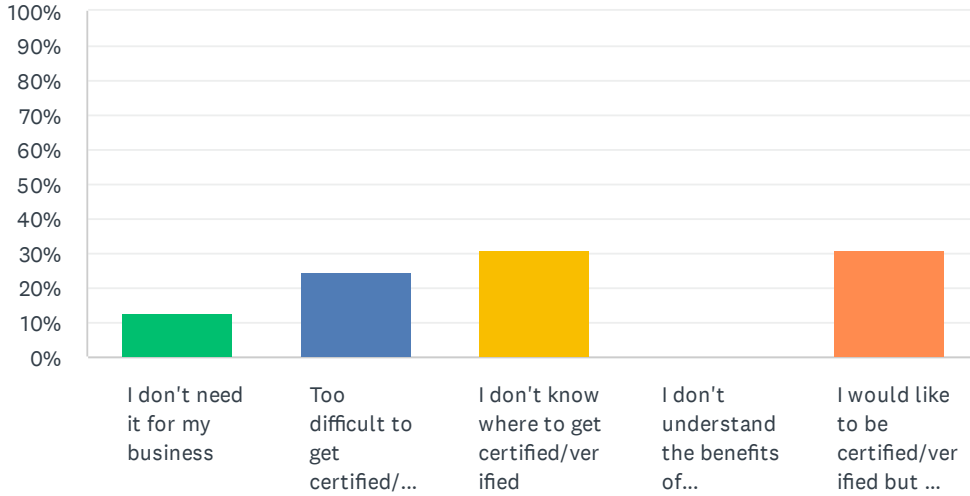


The status of my Veteran business is: (check all that apply):



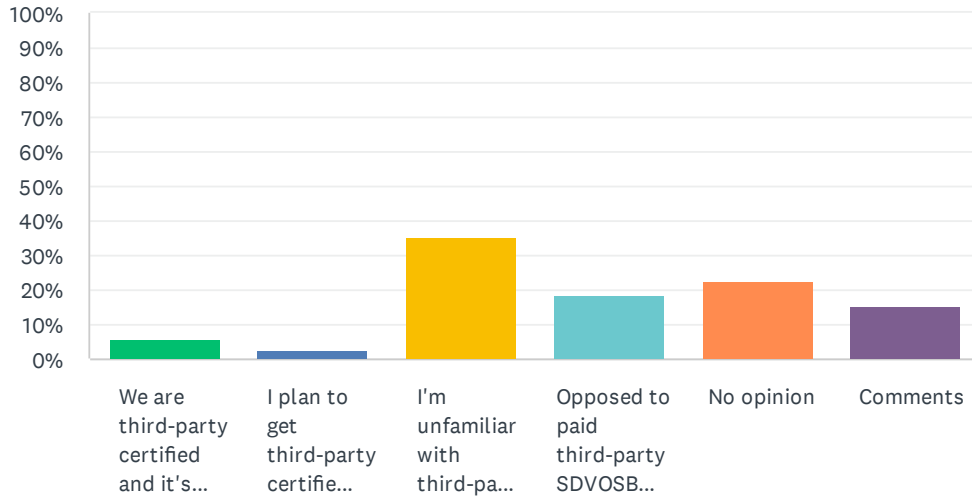
ANSWER CHOICES	RESPONSES
SBA VetCert	43.06%
SAM self-certified SDVOSB	26.39%
SAM Self-certified VOSB	8.33%
DVBE certified with the State of California	22.22%
SDVOB certified with the State of New York	12.50%
Third-party paid certification (Veteran/Service-Disabled)	6.94%
Pending certification/verification	4.17%
Lapsed certification/verification	2.78%
Not sure	4.17%
Not certified or verified	18.06%
Other Veteran/Service-Disabled Business Certification/Verification not listed above?	30.56%

Skip this question if you are certified/verified. If you answered, "Not certified or verified", please let us know why?



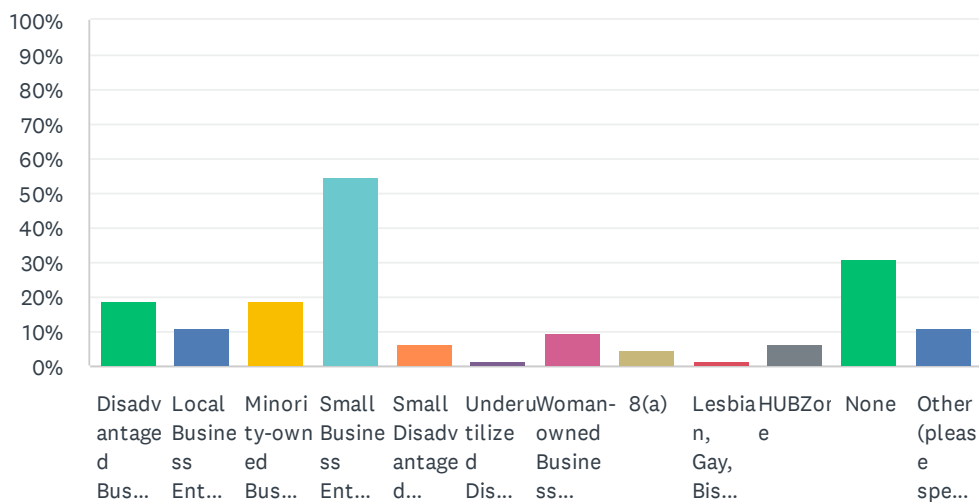
ANSWER CHOICES	RESPONSES
I don't need it for my business	12.50%
Too difficult to get certified/verified	25.00%
I don't know where to get certified/verified	31.25%
I don't understand the benefits of certification/verification	0.00%
I would like to be certified/verified but I don't have time to complete the process	31.25%

Your opinion on the paid third-party Veteran Business/Service-Disabled Veteran Business Certifications?



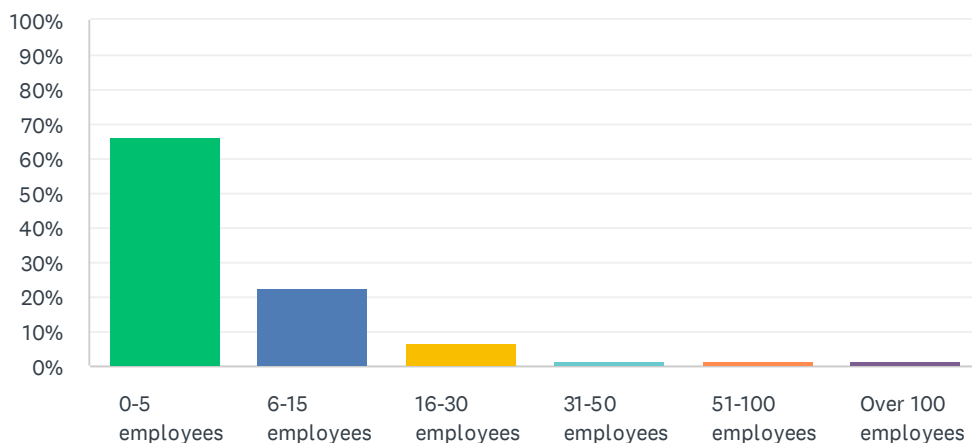
ANSWER CHOICES	RESPONSES
We are third-party certified and it's been great for our business.	5.63%
I plan to get third-party certified this year.	2.82%
I'm unfamiliar with third-party certification	35.21%
Opposed to paid third-party SDVOSB Certification	18.31%
No opinion	22.54%
Comments	15.49%

What other business certifications/verifications do you have?



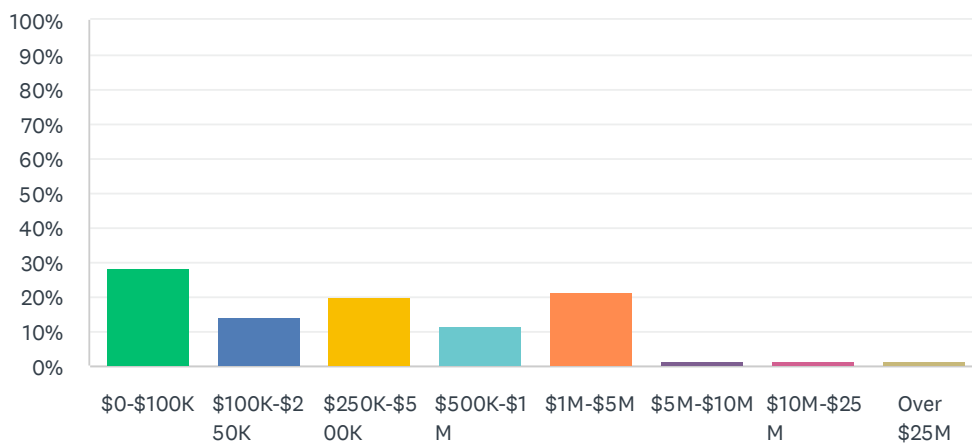
ANSWER CHOICES	RESPONSES
Disadvantaged Business Enterprise (DBE)	18.75%
Local Business Enterprise (LBE)	10.94%
Minority-owned Business Enterprise (MBE)	18.75%
Small Business Enterprise (SBE)	54.69%
Small Disadvantaged Business (SDB)	6.25%
Underutilized Disadvantaged Business Enterprise (UDBE)	1.56%
Woman-owned Business Enterprise (WBE)	9.38%
8(a)	4.69%
Lesbian, Gay, Bisexual, and Transgender Business Enterprise (LGBTBE)	1.56%
HUBZone	6.25%
None	31.25%
Other (please specify)	10.94%

My Veteran Business employs:



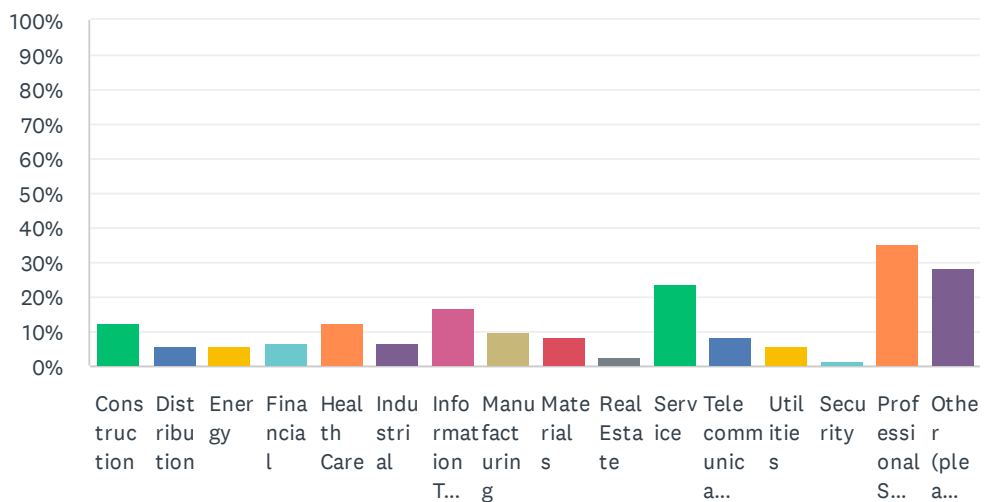
ANSWER CHOICES	RESPONSES
0-5 employees	66.20%
6-15 employees	22.54%
16-30 employees	7.04%
31-50 employees	1.41%
51-100 employees	1.41%
Over 100 employees	1.41%

My Veteran Business revenue:



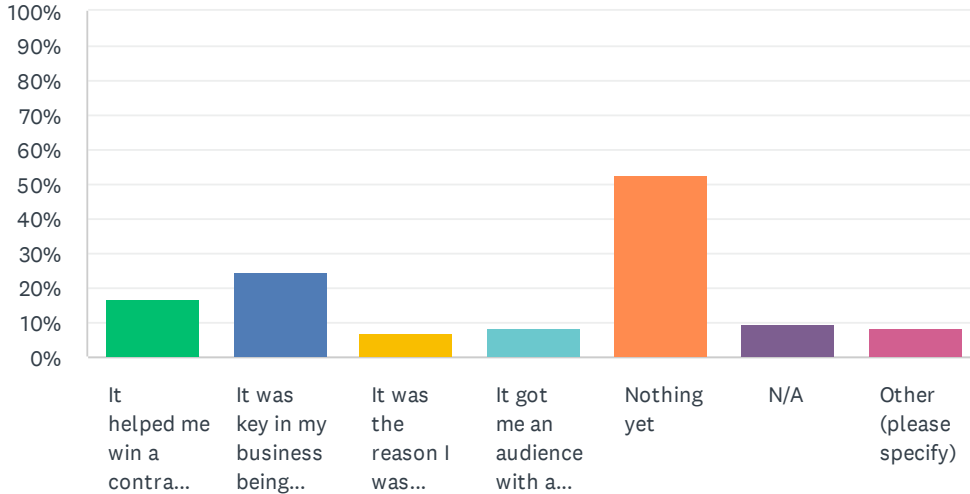
ANSWER CHOICES	RESPONSES
\$0-\$100K	28.57%
\$100K-\$250K	14.29%
\$250K-\$500K	20.00%
\$500K-\$1M	11.43%
\$1M-\$5M	21.43%
\$5M-\$10M	1.43%
\$10M-\$25M	1.43%
Over \$25M	1.43%

In what sector do you work?



ANSWER CHOICES	RESPONSES
Construction	12.68%
Distribution	5.63%
Energy	5.63%
Financial	7.04%
Health Care	12.68%
Industrial	7.04%
Information Technology	16.90%
Manufacturing	9.86%
Materials	8.45%
Real Estate	2.82%
Service	23.94%
Telecommunication Services	8.45%
Utilities	5.63%
Security	1.41%
Professional Services	35.21%
Other (please specify)	28.17%

In what way(s) has your VetCert, SDVOSB/DVBE or VOSB status helped you?



ANSWER CHOICES	RESPONSES
It helped me win a contract as a prime contractor	16.67%
It was key in my business being selected to be part of a team as a subcontractor/consultant	25.00%
It was the reason I was awarded a sole-source contract	6.94%
It got me an audience with a sought-after client	8.33%
Nothing yet	52.78%
N/A	9.72%
Other (please specify)	8.33%