

# Resources for State Contracting Success

*Access these resources, related videos and more to pursue contract opportunities with the state of California.*

Use the QR code below



[www.dgs.ca.gov/  
PD-SB-DVBE-Resources](http://www.dgs.ca.gov/PD-SB-DVBE-Resources)

## Cal eProcure Registration and Certification

### Cal eProcure bidder instructions

Follow step-by-step instructions to register your business on Cal eProcure. [www.caleprocure.ca.gov](http://www.caleprocure.ca.gov)

### Certification eligibility requirements

Review the eligibility requirements to apply for the Small Business (SB), Small Business for the Purpose of Public Works (SB-PW) and Disabled Veteran Business Enterprise (DVBE) certifications.

### Certification application instructions

Follow step-by-step instructions to apply for the SB, SB-PW and DVBE certifications and review the list of support documents you will need.

### Keywords and UNSPSC guide

Learn about Keywords and United Nations Standard Products and Services Codes (UNSPSCs) to improve your Cal eProcure profiles and receive bid solicitations.

## Research and Marketing

### "I'm certified. Now what?" brochure

Explore the next steps to contracting success after certification.

### How to introduce yourself to state SB/DVBE advocates

Connect with the SB/DVBE advocates – state employees that help certified businesses pursue contract opportunities with their department.

### Emergency Contracting

Sign up in the SB/DVBE Emergency Registry to provide goods and services to the state during an emergency.

### Reciprocity Partners

Sell to cities, counties, agencies, and special districts that accept the state's certifications.

### DGS purchases

See the California Department of General Services' upcoming and most frequent purchases.

### LinkedIn

Follow the Office of Small Business and DVBE Services on LinkedIn at [www.linkedin.com/company/dgs-osds/](http://www.linkedin.com/company/dgs-osds/) to build connections.

## State Contracts – bidding and performing

### Commercially Useful Function (CUF) requirements

Learn about CUF and how you can meet the requirements when performing on a state contract.

### Acquisition methods

Explore the specific processes the state uses to conduct procurements – acquisition methods – to improve your ability to contract with the state.

### Contract insurance requirements

Review basic information about insurance requirements when contracting with the state of California.

### Using DVBE subcontractors

Review recent updates and information about using DVBE subcontractors on state contracts.